

Medical Marketing Solutions



- **Market Research**
- **Business Planning**
- **Strategic Marketing**
- **Distribution System Development**
- **Product Commercialization**
- **Financial Modeling**
- **Marketing & Technical Communications**
- **Engineering Design Review & Assessment**
- **Regulatory Affairs**
- **Reimbursement Strategy Development**
- **Clinical Services**
- **Telesales**

MEMBER AFFILIATIONS

- Health Industry Representatives Association
- HIRA Ambassador Program
- Medical Marketing Association
- VGM Consultant
- The Institute for Orthopaedics
- American Association of Neuroscience Nurses
- American Academy of Ophthalmology



Medical Marketing

Class 5 Inc. specializes in commercialization solutions for the life science industry, including medical manufacturers, healthcare providers and distributors. We offer concrete solutions to established global medical companies, as well as emerging growth companies and startups. Class 5 has worked with companies seeking to expand their market share, US companies seeking to distribute internationally, and international companies launching products in the US. From development to global launch, we have the skills to help your company optimize its competitive advantage and enhance its bottom line.

Our professional staff is comprised of senior medical sales and marketing professionals, financial analysts, regulatory affairs and engineering professionals, clinical specialists, and marketing communications experts. We bring together a unique set of skills and experience to assist your company in attaining financial, marketshare, and operational goals in a cost-effective manner while solving problems in innovative ways.



**27355 Whitewood Drive East, POB 772930
Steamboat Springs, CO 80477-2930
970-870-0576 ■ scott@class5.net
www.class5.net**